

U.S. AMATEUR CHAMPIONSHIP HOST CLUB SUMMARY BUDGET		
2019 Pinehurst Resort & Country Club		
REVENUES	Budget	Actual
Corporate Hospitality Sales		\$ 113,500.00
Golf Outings Sold (Preview Day)	\$ 175,000.00	\$ 145,000.00
Ticket Sales	\$ 150,000.00	\$ 56,590.00
Member Ticket Sales	\$ 25,000.00	\$ 42,700.00
Public Concessions - Golf Course (Net)		\$ 8,236.52
Food & Beverage Service - Clubhouse Areas		\$ 123,917.90
Merchandise Sales (Gross)		\$ 400,000.00
Volunteer Fees	\$ 80,750.00	\$ 67,885.00
Individual Financial Contributions		
Corporate Financial Contributions (USGA Partners)		\$ 24,000.00
Advertising Revenue (Program and Pairing Sheets)	\$ 15,000.00	
USGA Contribution	\$ 74,000.00	\$ 50,000.00
(Other - Rename)		
Revenue - Grand Total	\$ 519,750.00	\$ 1,031,829.42
EXPENSES	Budget	Actual
Corporate Hospitality		
Hospitality Venues and Décor (Tents, Tables and Chairs, etc.)		\$ 4,500.00
Hospitality Food and Beverage Included	\$ 30,000.00	\$ 17,000.00
Golf Outing Included		
Credentials/Tickets Production		
Marketing/Promotion/Printed Materials	\$ 1,500.00	
USGA Revenue Share		\$ 10,635.00
(Other - Rename)		
Total	\$ 31,500.00	\$ 32,135.00
Ticket Sales		
Printing of Tickets/Credentials	\$ 25,000.00	
Marketing/Promotional Expenses	\$ 1,000.00	
USGA Revenue Share		\$ 19,898.00
(Other - Rename)		
Total	\$ 26,000.00	\$ 19,898.00
Food and Beverage		
Cost of Clubhouse Food and Beverage		\$ 45,000.00
Food and Beverage Venues and Décor (Tents, Tables and Chairs, etc.)		
Staff Food and Beverage		
Food and Beverage Signage		
Ice for coolers		\$ 4,449.97
Total	\$ -	\$ 49,449.97

Merchandise		
Cost of Goods Sold		\$ 180,000.00
Merchandise Venues and Décor (Tents, Tables and Chairs, etc.)		\$ 2,500.00
Merchandise Signage		
Staff and Committee Uniforms	\$ 8,400.00	
(Other - Rename)		
Total	\$ 8,400.00	\$ 182,500.00
Volunteers		
Uniforms	\$ 59,500.00	\$ 56,731.00
Food and Beverages Provided	\$ 50,000.00	\$ 65,372.00
Training		
Credentials		
Volunteer Gifts	\$ 2,000.00	\$ 3,400.00
Volunteer Day/Golf Outing (If applicable)		
Handbook	\$ 750.00	\$ 767.00
Total	\$ 112,250.00	\$ 126,270.00
Transportation		
Spectator Parking and Transportation	\$ 10,000.00	\$ -
Hotel Shuttle Transportation		\$ 18,000.00
Airport Transportation		
Vehicle Rentals (inc Evac)	\$ 16,000.00	\$ 22,000.00
Courtesy Cars (If not provided by USGA)		
Fuel		
Vehicle Insurance		
Volunteer donations & meals		\$ 3,000.00
Total	\$ 26,000.00	\$ 43,000.00
Hospitality		
Entertainment		
Media Hospitality		
USGA Committee Gifts		
Host Club Committee and Staff Gifts		
Flowers		
(Other - Rename)		
Total	\$ -	\$ -
Player Amenities		
Player Gift	\$ 35,000.00	\$ 45,000.00
Locker Plates	\$ 1,000.00	\$ -
Yardage Books	USGA	
Player Range Signs	USGA	
Caddie Bib Name Strips and Cleaning (if applicable)	\$ 300.00	
Caddie Uniforms and Gifts		
Player Towels		

Player On Course Snacks and Beverages	\$ 15,000.00	\$ 25,000.00
(Other - Rename)		
Total	\$ 51,300.00	\$ 70,000.00
Printing, Publications, Communications		
Design Fees for All Printing		
Misc Printing/ Letterhead		\$ 820.00
Championship Program	\$ 12,000.00	\$ 11,743.00
Pairing Sheets		\$ 3,438.99
Banners, Posters and Other Marketing Materials		
Photography		
Website Development		
Logo Design		
Communications		
Postage		
(Other - Rename)		
Total	\$ 12,000.00	\$ 16,001.99
Facilities		
Miscellaneous Tent Rentals	\$ 10,000.00	\$ 16,108.30
Power/Generator Rentals		
HVAC Rentals		
Scoreboard and Status Board Construction	\$ 500.00	
Championship Signage	\$ 15,000.00	
Trash Cans		
Portable Storage	\$ 800.00	
Port-O-Lets	\$ 2,000.00	\$ 2,000.00
Carts	\$ 3,000.00	\$ 6,000.00
Office Equipment (USGA, Committees, Hospitality)		
Phone Lines		
Plumbing & Electric		
Sound & Lighting		
USGA Office Trailers		
Site Prep		
Staff Housing		
Misc Faciltiy Expenses		\$ 91.55
Total	\$ 31,300.00	\$ 24,199.85
Administration		
Committee Meetings	\$ 2,500.00	\$ 5,000.00
Committee Travel - Previous Championships	\$ 3,000.00	\$ 12,500.00
Volunteer Registration Module	\$ 3,000.00	\$ 3,000.00
Committee Meals & Entertainment		
Radios	\$ 2,500.00	\$ 2,500.00
Misc. Postage/Freight		
Bank Charges		
Credit Card Fees		

Event Insurance		
(Other - Rename)		
Total	\$ 11,000.00	\$ 23,000.00
Labor and Professional Services		
Championship Staff		
Security Services	\$ 3,000.00	\$ 13,665.00
Medical Services	\$ 2,750.00	\$ 8,000.00
Fire Prevention Services		
Clubhouse Temporary Labor		
Grounds Department Labor (Over and Above Normal)		
(Other - Rename)		
Total	\$ 5,750.00	\$ 21,665.00
Media Relations		
Media Kits		
Preview Day		\$ 100,000.00
(Other - Rename)		
Total	\$ -	\$ 100,000.00
Miscellaneous		
Grounds Department Expenses (Over and Above Normal)		
Companion Course Expense - (Detail To Be Attached - If Applicable)		
Combined Misc Expenses		\$ 60,000.00
Total	\$ -	\$ 60,000.00
Expenses - Grand Total	\$ 315,500.00	\$ 768,119.81
Net Income/(Expenses)	\$ 204,250.00	\$ 263,709.61