

U.S. AMATEUR CHAMPIONSHIP HOST CLUB SUMMARY BUDGET	
2016 Oakland Hills Country Club	
REVENUES	Actual
Corporate Hospitality Sales (Gross Less the Value of Tickets Included)	\$ 672,600
Golf Outings Sold	\$ 286,454
Preview Day and Ultimate Amateur Experience	\$ 197,100
Ticket Sales (Including the Value of Tickets Included in Corporate Sales)	\$ 145,620
Public Concessions - Golf Course (Net)	\$ 46,511
Food & Beverage Service - Clubhouse Areas	\$ 107,354
Membership Clubhouse Access Passes	\$ 15,650
Merchandise Sales Pre-Championship (Gross)	\$ 587,246
Merchandise Sales Championship Week (Gross)	\$ 309,042
Volunteer Fees	\$ 126,989
Individual Financial Contributions	\$ -
Corporate Financial Contributions	\$ -
Advertising Revenue (Program and Pairing Sheets)	\$ 10,000
USGA Contribution	\$ 50,000
USGA Partner Support Package	\$ 24,000
Community Outreach	\$ 549
Revenue - Grand Total	\$ 2,579,115
EXPENSES	Actual
Corporate Hospitality	
Hospitality Venues and Décor (Tents, Tables and Chairs, etc.)	\$ 4,590
Hospitality Food and Beverage Included	\$ 286,310
Golf Outing Included	\$ 144,191
Credentials/Tickets Production	\$ -
Marketing/Promotion/Printed Materials	\$ 2,033
USGA Revenue Share	\$ 95,584
(Other - Rename)	\$ -
Total	\$ 532,708
Ticket Sales	
Printing of Tickets/Credentials	\$ 23,696
Marketing/Promotional Expenses	\$ 456
USGA Revenue Share	\$ 29,144
(Other - Rename)	
Total	\$ 53,296
Food and Beverage	
Cost of Clubhouse Food and Beverage	\$ 21,010
Food and Beverage Venues and Décor (Tents, Tables and Chairs, etc.)	\$ 31,994
Staff Food and Beverage	\$ -
Food and Beverage Signage	
Kitchen Supplies and Other	\$ 28,207

	Total	\$ 81,211
Merchandise		
	Cost of Goods Sold	\$ 486,278
	Merchandise Venues and Décor (Tents, Tables and Chairs, etc.)	\$ -
	Merchandise Signage	\$ -
	Staff and Committee Uniforms	\$ 3,430
	(Other - Rename)	\$ -
	Total	\$ 489,708
Volunteers		
	Uniforms	\$ 64,522
	Food and Beverages Provided	\$ 20,599
	Training	\$ -
	Credentials	\$ -
	Volunteer Gifts	\$ -
	Volunteer Day/Golf Outing (If applicable)	\$ -
	(Other - Rename)	\$ -
	Total	\$ 85,121
Transportation		
	Spectator Parking and Transportation	\$ 32,372
	Hotel/Airport Shuttle Transportation	\$ 128,708
	Vehicle Rentals (inc Evac)	\$ 13,246
	Courtesy Cars (If not provided by USGA)	\$ -
	Fuel	\$ 387
	Vehicle Insurance	\$ -
	(Other - Rename)	\$ -
	Total	\$ 174,713
Hospitality		
	Entertainment	\$ -
	Media Hospitality	\$ -
	USGA Committee Gifts	\$ 7,697
	Host Club Committee and Staff Gifts	\$ 6,825
	Flowers	\$ 7,050
	(Other - Rename)	\$ -
	Total	\$ 21,572
Player Amenities		
	Player Gift	\$ 42,210
	Locker Plates	\$ -
	Yardage Books	\$ -
	Player Range Signs	\$ -
	Caddie Bib Name Strips and Cleaning (if applicable)	\$ 56
	Caddie Uniforms and Gifts	\$ -

Player Towels	\$	-
Player On Course Snacks and Beverages	\$	-
(Other - Rename)	\$	284
Total	\$	42,550
Printing, Publications, Communications		
Design Fees for All Printing	\$	1,895
Misc Printing/ Letterhead	\$	8,425
Championship Program	\$	18,815
Pairing Sheets	\$	8,533
Banners, Posters and Other Marketing Materials	\$	109,573
Photography	\$	10,250
Website Development	\$	6,500
Logo Design	\$	-
Communications	\$	10,468
Postage	\$	1,112
(Other - Rename)	\$	2,854
Total	\$	178,425
Facilities		
Miscellaneous Tent Rentals	\$	24,686
Power/Generator Rentals	\$	4,097
HVAC Rentals	\$	28,149
Scoreboard and Status Board Construction	\$	27,102
Championship Signage	\$	16,138
Trash Cans	\$	9,825
Portable Storage	\$	-
Port-O-Lets	\$	33,415
Carts	\$	13,796
Office Equipment (USGA, Committees, Hospitality)	\$	24,758
Phone Lines	\$	-
Plumbing & Electric	\$	3,185
Sound & Lighting	\$	-
USGA Office Trailers	\$	-
Site Prep	\$	-
Staff Housing	\$	-
(Other - Rename)	\$	39,217
Total	\$	224,368
Administration		
Committee Meetings	\$	4,926
Committee Travel - Previous Championships	\$	42,231
Medical	\$	-
Committee Meals & Entertainment	\$	19,109
Radios	\$	9,015
Misc. Postage/Freight	\$	8,188
Bank Charges	\$	3,444

	Credit Card Fees	\$	19,592
	Event Insurance	\$	-
	(Other - Rename)	\$	4,316
	Total	\$	110,821
Labor and Professional Services			
	Championship Staff	\$	108,985
	Pro Shop Bonuses	\$	10,000
	Security Services	\$	37,464
	Medical Services	\$	-
	Fire Prevention Services	\$	-
	Clubhouse Hourly & Temporary Labor	\$	146,249
	Grounds Department Labor (Over and Above Normal)	\$	40,000
	(Other - Rename)	\$	6,380
	Total	\$	349,077
Media Relations			
	Media Kits		
	Media Day		
	(Other - Rename)		
	Total	\$	-
Miscellaneous			
	Grounds Department Expenses (Over and Above Normal)	\$	14,606
	Companion Course Expense - (Detail To Be Attached - If Applicable)	\$	-
	Donation to Evans Scholar Foundation	\$	104,000
	(Other - Rename)	\$	5,069
	Total	\$	123,675
	Expenses - Grand Total	\$	2,467,246
	Net Income/(Expenses)	\$	111,869