

2015 U.S. AMATEUR CHAMPIONSHIP HOST CLUB SUMMARY BUDGET

Income	2015	Actual
Misc.		\$ 7,250.00
Volunteer Fees	\$56,250.00	\$ 38,220.00
Championship Mdse (Gross)	\$375,000.00	\$ 338,001.03
Food and Bev-Clubhouse area	\$24,000.00	\$ 117,086.41
Individual Contributions (Cent. Fund)	\$700,000.00	\$ 700,000.00
Corporate Hospitality (Less cost of Corporate Tickets)	\$379,050.00	\$ 388,050.00
Corporate Hospitality (Foundation)	\$0.00	\$ 72,500.00
Advertising Revenue	\$10,000.00	\$ -
USGA Contribution	\$50,000.00	\$ 50,000.00
USGA Partner Contribution	\$20,000.00	\$ 20,000.00
Special Golf Events (Flossmoor, Preview Day)	\$94,200.00	\$ 77,350.00
USGA/Kemper Rooms	\$15,000.00	\$ 15,575.00
Centennial Fund Buffet	\$30,000.00	\$ 6,406.00
Ticket Sales (Includes cost of Corp. tickets)	\$104,950.00	\$ 147,354.00
Public Concessions	\$30,000.00	\$ 28,370.50
Revenue Totals	\$1,888,450.00	\$ 1,998,912.94
Corporate Hospitality		
Hospitality F&B Included	\$24,145.00	\$ 59,388.00
Hosp.-Player Reception	\$8,800.00	\$ 4,468.20
Fundraising Events	\$0.00	\$ 4,794.86
Fundraising.-promo materials	\$25,000.00	\$ 22,371.25
Fundraising -Corporate Gifts	\$1,600.00	\$ 1,652.79
Print/Pub.-advertising	\$5,000.00	\$ 19,000.00
Golf Outing Costs	\$57,000.00	\$ 67,372.58
Special Golf Events (Flossmoor, Preview Day)	\$52,850.00	58,034.09
Individual Golf Packages	\$73,600.00	\$ 77,600.00
Shared Marketing Expenses	\$25,000.00	\$ 29,957.71
USGA Revenue Share (15%)	\$45,984.00	\$ 51,736.00
Kemper Adjustment	\$75,000.00	\$ 75,000.00
Kemper Revenue Share	\$122,940.50	\$ 103,794.52
Total	\$516,919.50	\$ 575,170.00
Ticket Sales		
Marketing/Promotional Expenses	\$5,000.00	\$ 1,200.00
Onsite Ticket Sales Labor	\$5,320.00	\$ -
Ticket Sales Technology(POS,Scanners)	\$6,130.67	\$ -
USGA Revenue Share (20%)	\$20,990.00	\$ 28,612.33
Total	\$37,440.67	\$ 29,812.33

Food & Beverage		
Fac.-tents	\$1,170.00	\$ 1,791.44
Staff Food & Beverage	\$12,000.00	\$ 7,680.00
Cost of Clubhouse Food & Beverage	\$14,400.00	\$ 70,251.85
Member Food & Beverage	\$18,000.00	\$ 3,843.60
Cost of Concessions	\$18,000.00	\$ 17,022.30
Total	\$63,570.00	\$100,589.19
Merchandise		
Staff/Committee Uniforms	\$8,000.00	\$ 15,375.59
Fac.-tents	\$1,170.00	\$ -
Merchandise Cost*	\$318,750.00	\$ 270,877.90
Total	\$327,920.00	\$ 286,253.49
Volunteers		
Uniforms	\$45,000.00	\$ 33,318.68
Vol.-food and bev	\$22,500.00	\$ 22,884.00
Vol.-training	\$2,500.00	\$ 693.29
Total	\$70,000.00	\$ 56,895.97
Transportation		
Hotel & Airport Shuttle Transportation	\$65,175.00	\$ 88,041.00
Vehicle Rentals(inc Evac)	\$30,000.00	\$ 22,599.00
Transp. - Fuel/Tolls	\$2,500.00	\$ 2,680.94
Transp. - Courtesy Cars/Special Event	\$1,400.00	\$ 9,093.64
Transp. - Parking	\$12,500.00	\$ 28,699.00
Transp. - Security	\$4,270.00	\$ 4,100.00
Total	\$115,845.00	\$ 155,213.58
Hospitality		
Hosp.-Guest Speaker	\$0.00	\$ -
Host Club Committee & Staff gifts	\$3,750.00	\$ 7,574.86
TV Rentals	\$2,500.00	\$ -
USGA- Committee gifts	\$7,500.00	\$ 8,235.51
Total	\$13,750.00	\$ 15,810.37
Player Amenities		
Hosp.-on course bev \$ snacks (Includes Coolers)	\$25,363.00	\$ 32,663.82
Player-gifts	\$24,375.00	\$ 20,278.00
Player Range Signs	\$1,280.00	\$ -
Player & USGA-locker plates	\$2,520.00	\$ 1,092.00
Print/Pub.-yardage book	\$4,800.00	\$ -
Caddie Bib name Strips and towels	\$1,435.00	\$ 393.52
Total	\$59,773.00	\$ 54,427.34
Printing, Publications, Communications		
Printing of Tickets/Credentials/Lanyards	\$4,217.26	\$ 15,992.57

Print/Pub.-misc printing/letterhead	\$2,500.00	\$ 1,932.15
Print/Pub.-Champ. program	\$7,920.00	\$ 10,542.44
Print/Pub.-Pairing Sheets	\$5,860.00	\$ 9,242.44
Print/Pub.-banners & posters	\$2,500.00	\$ 6,025.00
Print/Pub.-photographer	\$1,500.00	\$ -
Print/Pub.-website	\$7,700.00	\$ 7,700.00
Print/Pub.-graphic artist	\$10,000.00	\$ 7,239.05
Print/Pub.-communications	\$10,000.00	\$ 11,087.08
Total	\$52,197.26	\$ 69,760.73
Facilities		
HVAC Rentals	\$0.00	\$ -
Scoreboard and Status Board Construction	\$18,000.00	\$ 17,826.00
Championship Signage	\$20,000.00	\$ 12,642.93
Misc Tent Rentals	\$5,522.00	\$ 8,773.25
Trash Cans	\$250.00	\$ 500.00
Port O Lets	\$10,320.00	\$ 7,680.00
Carts	\$9,130.00	\$ 12,110.67
Office Equipment	\$5,000.00	\$ 4,712.24
Phone lines	\$1,500.00	\$ -
Sound & Lighting	\$1,500.00	
Staff Housing	\$10,000.00	\$ 9,628.86
Fac.-site prep	\$0.00	\$ 32,263.88
Total	\$81,222.00	\$106,137.83
Administration		
Committee Meetings	\$5,000.00	\$ 5,728.52
Radios	\$15,000.00	\$ 9,256.00
Committee Travel	\$35,000.00	\$ 31,634.07
Committee Meals & Entertainment	\$5,000.00	\$ 5,379.38
Ticket/Credit Card Fees	\$5,000.00	\$ 2,125.61
Misc Postage/Freight	\$10,000.00	\$ 5,966.60
Donation to OFCC Foundation Hosp. Share	\$1,000.00	\$3,625
Total	\$76,000.00	\$63,715.18
Labor and Professional Services		
US Amateur Expense/Championship Staff	\$216,000.00	\$ 211,604.27
Medical Services	\$25,000.00	\$ 18,277.00
Security Services	\$32,364.00	\$ 37,317.98
Grounds Department Meals	\$7,200.00	\$ (2,473.32)
Grounds Department Labor-Over	\$30,000.00	\$ 60,339.43
Grounds Uniforms	\$0.00	\$ 8,610.51
Grounds Housing	\$0.00	\$ 12,830.00
Golf Facilities Staffing	\$28,400.00	\$ 14,522.40
Clubhouse Temporary Labor	\$10,000.00	\$ 6,945.00
Fire Prevention Services	\$20,000.00	\$ -
Total	\$368,964.00	\$367,973.27

Media Relations		
Media Relat.-media day	\$3,000.00	\$ -
Total	\$3,000.00	\$0.00
Other Expenses		
Sales Taxes		\$ 14,398.07
Amusement Tax		\$ 1,961.76
Total Expenses	\$1,786,601.43	\$1,898,119.11
Net Income/(Expenses)	\$101,848.57	\$100,793.83

*Director of Golf owned golf shop reducing the margin on Merchandise for the Championship