

U.S. AMATEUR CHAMPIONSHIP HOST CLUB SUMMARY BUDGET

2013 The Country Club

REVENUES	Budget	Actual
Corporate Hospitality Sales (Gross Less the Value of Tickets Included)	\$ 618,000.00	\$ 654,282.00
Golf Outings Sold	\$ -	\$ -
Ticket Sales (Including the Value of Tickets Included in Corporate Sales)	\$ 180,000.00	\$ 149,918.00
Public Concessions - Golf Course (Net)	\$ -	\$ -
Food & Beverage Service - Clubhouse Areas	\$ -	\$ -
Merchandise Sales (Gross)	\$ 400,000.00	\$ 434,670.00
Volunteer Fees	\$ 150,000.00	\$ 177,617.00
Individual Financial Contributions	\$ -	\$ -
Corporate Financial Contributions	\$ -	\$ -
Advertising Revenue (Program and Pairing Sheets)	\$ 15,000.00	\$ 15,000.00
USGA Contribution	\$ 50,000.00	\$ 50,000.00
USGA Reimbursements (USGA Hospitality/Rules Dinner)	\$ -	\$ 30,757.00
TCC Member Hospitality Food and Beverage Sales (Gross)	\$ 65,000.00	\$ 65,254.00
Revenue - Grand Total	\$ 1,478,000.00	\$ 1,577,498.00
EXPENSES	Budget	Actual
Corporate Hospitality		
Hospitality Packages and Food and Beverage Included	\$ 352,000.00	\$ 359,478.00
(Other - Rename)	\$ -	\$ -
Total	\$ 352,000.00	\$ 359,478.00
Ticket Sales		
Printing of Tickets and Promotional Materials	\$ 20,000.00	\$ 43,993.00
Marketing/Promotional Expenses	\$ 16,000.00	\$ 8,469.00
Printing of Credentials and Lanyards	\$ 15,000.00	\$ 10,016.00
USGA Revenue Share of Corporate Hospitality and Ticket Sales	\$ 100,000.00	\$ 52,585.00
(Other - Rename)	\$ -	\$ -
Total	\$ 151,000.00	\$ 115,063.00
Food and Beverage		
Cost of TCC Member Hospitality Food and Beverage	\$ 29,000.00	\$ 20,892.00
Staff Food and Beverage	\$ -	\$ -
Outsider Caterer Fees	\$ 35,000.00	\$ 21,368.00
Cost of USGA Rules Committee Dinner	\$ -	\$ 6,915.00
Cost of USGA Hospitality	\$ -	\$ 23,842.00
Total	\$ 64,000.00	\$ 73,017.00
Merchandise		
Cost of Goods Sold	\$ 260,000.00	\$ 245,357.00
Staff and Committee Uniforms	\$ 8,000.00	\$ 9,814.00
(Other - Rename)		
Total	\$ 268,000.00	\$ 255,171.00

Volunteers		
Uniforms	\$ 111,000.00	\$ 106,644.00
Food and Beverages Provided	\$ -	\$ -
Training	\$ -	\$ -
Volunteer Gifts	\$ -	\$ -
Volunteer Day/Golf Outing (If applicable)	\$ -	\$ -
Housing & Meals for Grounds Volunteers	\$ 20,000.00	\$ 25,937.00
Total	\$ 131,000.00	\$ 132,581.00
Transportation		
Spectator Parking and Transportation	\$ 70,000.00	\$ 164,466.00
Player Transportation	\$ 200,000.00	\$ 141,261.00
Vehicle Rentals (inc Evac)	\$ 15,000.00	\$ -
Courtesy Cars (If not provided by USGA)	\$ -	\$ -
Fuel	\$ -	\$ -
Vehicle Insurance	\$ -	\$ -
(Other - Rename)	\$ -	\$ -
Total	\$ 285,000.00	\$ 305,727.00
Hospitality		
Entertainment	\$ -	\$ -
Media Hospitality	\$ 5,000.00	\$ 10,000.00
USGA Committee Gifts	\$ -	\$ -
Host Club Committee and Staff Gifts	\$ -	\$ -
Flowers	\$ -	\$ -
(Other - Rename)	\$ -	\$ -
Total	\$ 5,000.00	\$ 10,000.00
Player Amenities		
Player Gift	\$ 45,000.00	\$ 47,674.00
Locker Plates	\$ -	\$ -
Yardage Books	\$ -	\$ -
Player Range Signs	\$ -	\$ -
Caddie Bib Name Strips and Cleaning (if applicable)	\$ 2,000.00	\$ -
Caddie Uniforms and Gifts	\$ -	\$ -
Player Towels	\$ -	\$ -
Player On Course Snacks and Beverages	\$ 10,000.00	\$ 7,858.00
Practice Range Balls	\$ -	\$ 6,051.00
Total	\$ 57,000.00	\$ 61,583.00
Printing, Publications, Communications		
Design Fees for All Printing	\$ -	\$ -
Misc Printing/ Letterhead	\$ -	\$ -
Championship Program	\$ -	\$ -
Pairing Sheets	\$ -	\$ -
Banners, Posters and Other Marketing Materials	\$ -	\$ -

Photography	\$ -	\$ -
Website Development	\$ 11,000.00	\$ 7,498.00
Logo Design	\$ -	\$ -
Communications	\$ -	\$ -
Postage	\$ -	\$ -
Tech Initiatives	\$ 10,000.00	\$ 5,984.00
Total	\$ 21,000.00	\$ 13,482.00
Facilities		
Miscellaneous Tent Rentals	\$ 50,000.00	\$ 31,270.00
Power/Generator Rentals	\$ 20,000.00	\$ 43,731.00
HVAC Rentals	\$ -	\$ -
Scoreboard and Status Board Construction	\$ 15,000.00	\$ 10,485.00
Championship Signage	\$ 30,000.00	\$ 28,610.00
Trash Cans	\$ -	\$ -
Portable Storage	\$ -	\$ -
Port-O-Lets	\$ -	\$ -
Carts	\$ 15,000.00	\$ 14,852.00
Office Equipment (USGA, Committees, Hospitality)	\$ -	\$ -
Phone Lines	\$ -	\$ -
Plumbing & Electric	\$ -	\$ -
Sound & Lighting	\$ -	\$ -
USGA Office Trailers	\$ -	\$ -
Grounds; Setup, Cleanup & Restoration	\$ 150,000.00	\$ 102,183.00
Staff Housing	\$ -	\$ -
TV Compound Expense	\$ 15,000.00	\$ 500.00
Locker Building Expense	\$ 15,000.00	\$ 3,155.00
Main Entrance Expense	\$ 15,000.00	\$ 10,895.00
Total	\$ 325,000.00	\$ 245,681.00
Administration		
Committee Meetings	\$ -	\$ -
Committee Travel - Previous Championships	\$ 50,000.00	\$ 50,345.00
Medical	\$ -	\$ -
Committee Meals & Entertainment	\$ -	\$ -
Radios	\$ 15,000.00	\$ 14,920.00
Misc. Postage/Freight	\$ -	\$ -
Bank Charges	\$ -	\$ -
Credit Card Fees	\$ -	\$ -
Event Insurance	\$ -	\$ -
Community Relations	\$ 10,000.00	\$ 37,006.00
Office Expenses	\$ 31,500.00	\$ 54,065.00
Total	\$ 106,500.00	\$ 156,336.00

Labor and Professional Services		
Championship Staff	\$ 100,000.00	\$ 111,135.00
Security Services	\$ 120,000.00	\$ 85,478.00
Medical Services	\$ 5,000.00	\$ 299.00
Fire Prevention Services	\$ -	\$ -
Clubhouse Temporary Labor	\$ -	\$ -
Grounds Department Labor (Over and Above Normal)	\$ -	\$ -
50% of Full Time Administrative Staffing	\$ 62,500.00	\$ 56,819.50
Housekeeping & Sanitation	\$ 15,000.00	\$ 54,482.00
Total	\$ 302,500.00	\$ 308,213.50
Media Relations		
Media Kits	\$ -	\$ -
Media Day	\$ -	\$ -
Media Setup Costs	\$ 25,000.00	\$ 4,413.00
Media Outing Expense	\$ 20,000.00	\$ 525.00
Total	\$ 45,000.00	\$ 4,938.00
Miscellaneous		
Grounds Department Expenses (Over and Above Normal)	\$ -	\$ -
*Companion Course Expense - (Detail listed below)	\$ 85,000.00	\$ 67,236.00
(Other - Rename)	\$ -	\$ -
Total	\$ 85,000.00	\$ 67,236.00
Expenses - Grand Total		
	\$ 2,198,000.00	\$ 2,108,506.50

Companion Course Expense

*CRCC Golf & Grounds Details		
Ecology	\$ 10,000.00	\$ 1,587.00
Evacuation Expense	\$ 5,000.00	\$ -
Golf Carts	\$ 1,000.00	\$ -
Grounds setup, cleanup & restoration	\$ 50,000.00	\$ 47,681.00
Radios	\$ 5,000.00	\$ -
Scoreboard	\$ 10,000.00	\$ 10,215.00
Tents	\$ 4,000.00	\$ 7,753.00
Total:	\$ 85,000.00	\$ 67,236.00

Other Club Related Expenses

Payroll Overtime	\$ 70,000.00	\$ 144,879.00
50% of Full Time Administrative Staffing	\$ 62,500.00	\$ 56,819.50
Total:	\$ 132,500.00	\$ 201,698.50