Flagstick Tool for Pace of Play



Golfer Experience

Factors that are critical in contributing to golfers' enjoyment of a round of golf:

- Conditioning of golf course (76% of respondents)
- People you play with (75%)
- Cost (72%)
- Pace of play (67%)

Golfers vs. Facilities

GOLFERS

- 50% believe bottlenecks are more bothersome than the length of the round
- 74% believe pace of play is crucial in contributing to one's enjoyment of golf
- 41% of golfers believe pace of play can be significantly improved at the course they play most frequently

FACILITIES

- 75% believe reducing overall time would be more enjoyable than reducing bottlenecks
- 23% have formal programs in place to improve pace of play
- 18% believe pace of play can be significantly improved at their courses

Process

Problem System Solution Understanding Development Adoption

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Problem System Solution Identification Understanding Development Adoption

Defining Pace of Play

 Golfer experience is determined by flow, not round times

Improving flow will improve round times



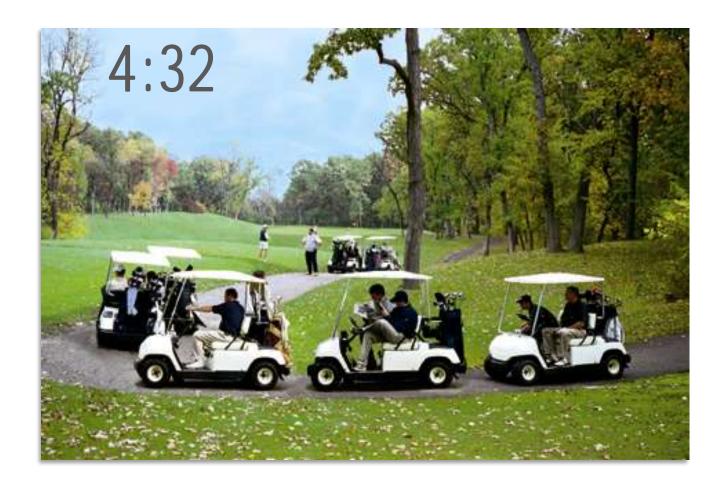
4 hours 39 minutes



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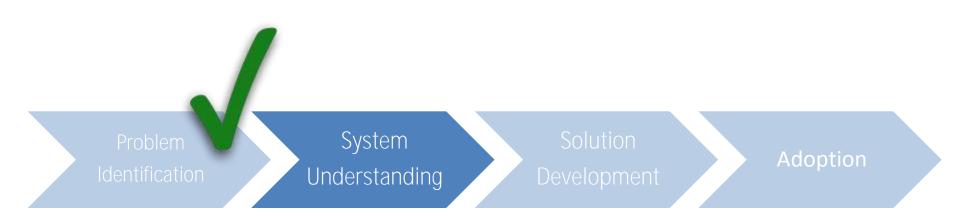


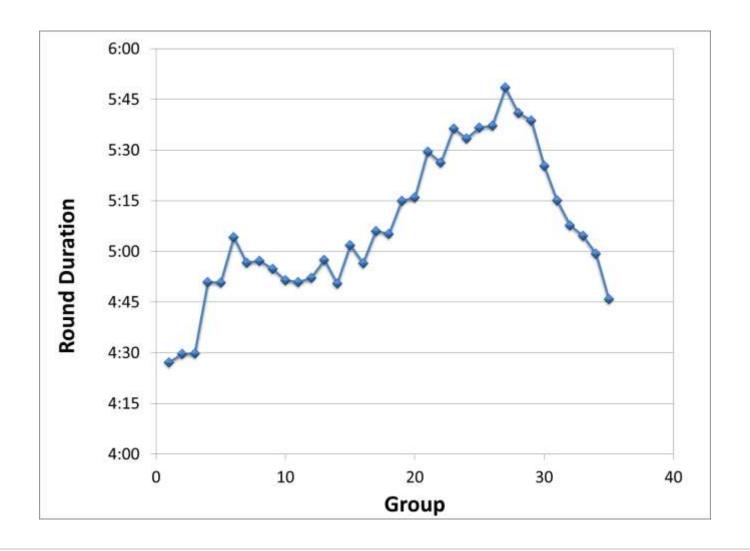


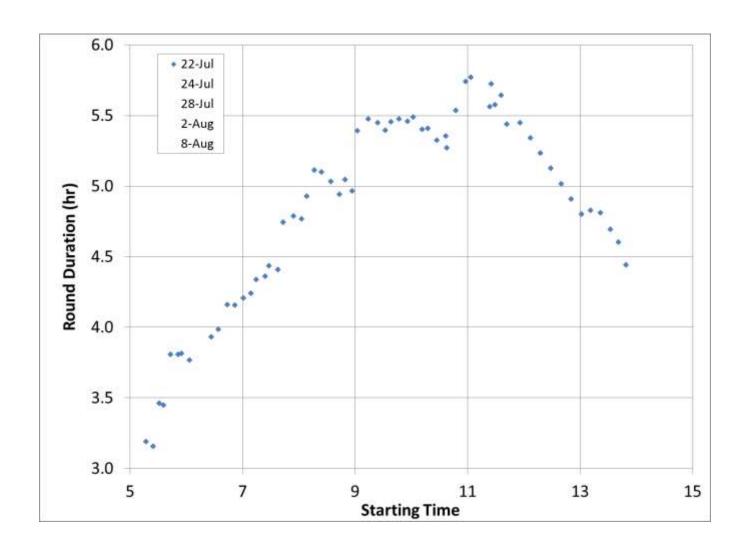


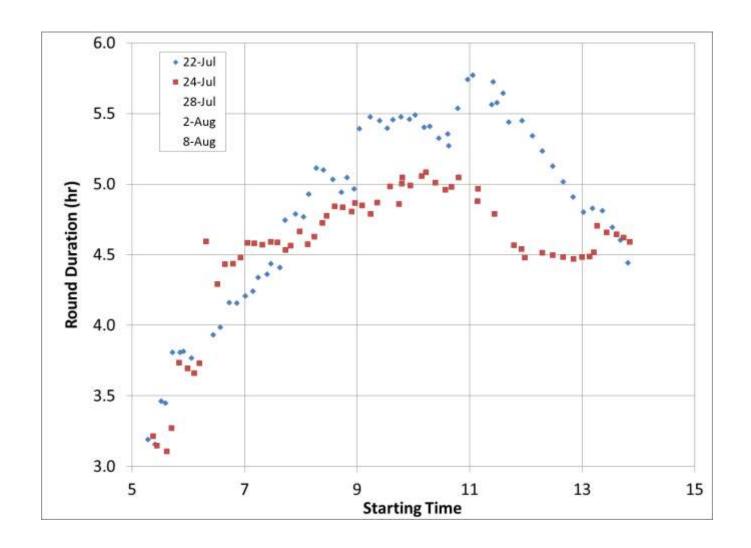


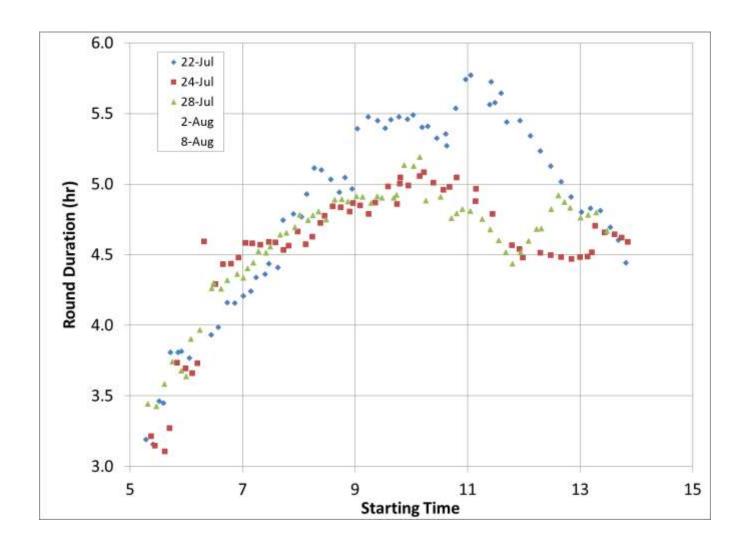
Process

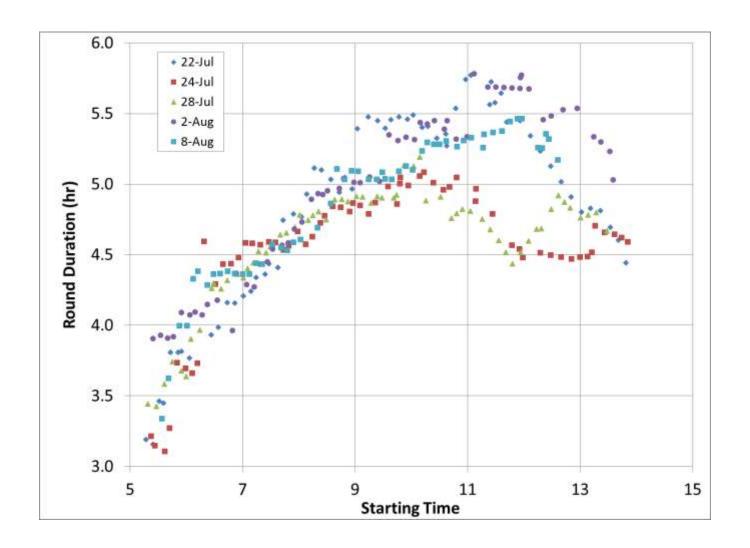


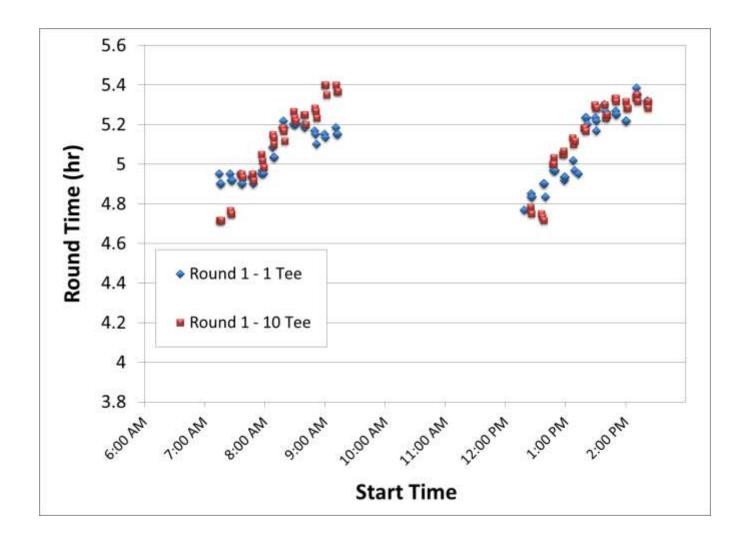


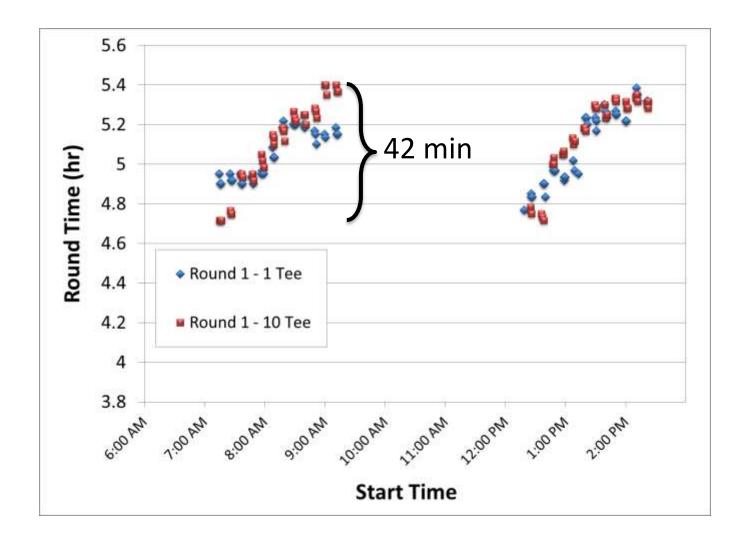




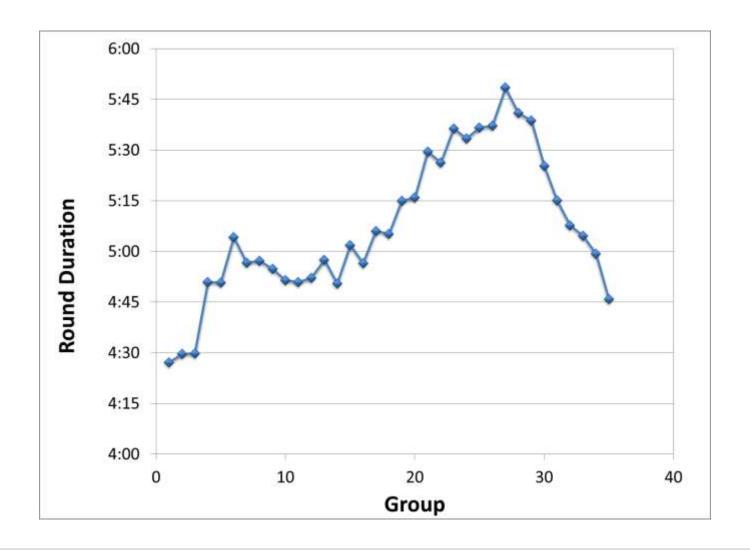








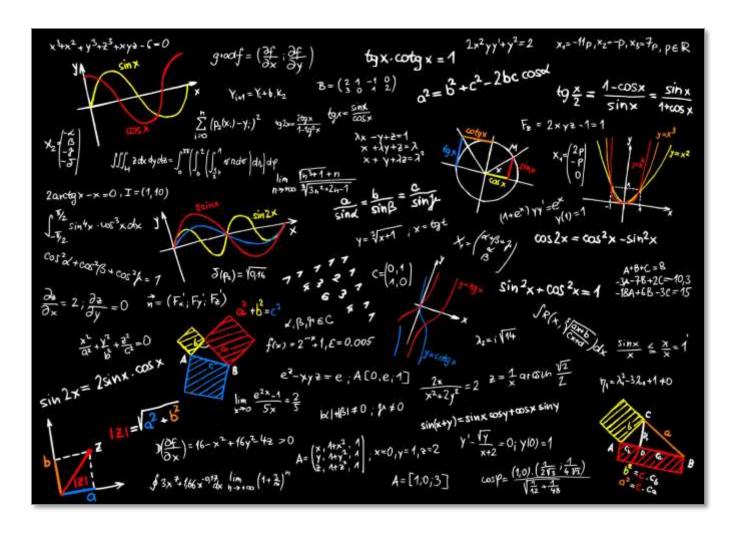




Engineering Problem



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$$T_{round}^{6} = T_{round}^{1} + \Delta T_{finish}^{6} - 5\Delta T_{tee}$$
 $+ \Delta T_{finish}^{5}$
 $+ \Delta T_{finish}^{4}$
 $+ \Delta T_{finish}^{3}$
 $+ \Delta T_{finish}^{2}$



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$$+ \Delta T_{finish}^5$$

$$+ \Delta T_{finish}^4$$
1. Lead Group
$$+ \Delta T_{finish}^3$$

$$+ \Delta T_{finish}^2$$

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$$T_{round}^6 = T_{round}^1 + \Delta T_{finish}^6 - 5\Delta T_{tee}$$
 $+ \Delta T_{finish}^5$ $+ \Delta T_{finish}^4$. Tee Interval $+ \Delta T_{finish}^3$ $+ \Delta T_{finish}^3$

- 1. Lead Group
- 2. Tee Interval



$$T_{round}^6 = T_{round}^1 + \Delta T_{finish}^6 - 5\Delta T_{tee}$$
 $+ \Delta T_{finish}^5$
3. Cycle Time $+ \Delta T_{finish}^4$
 $+ \Delta T_{finish}^3$
 $+ \Delta T_{finish}^3$

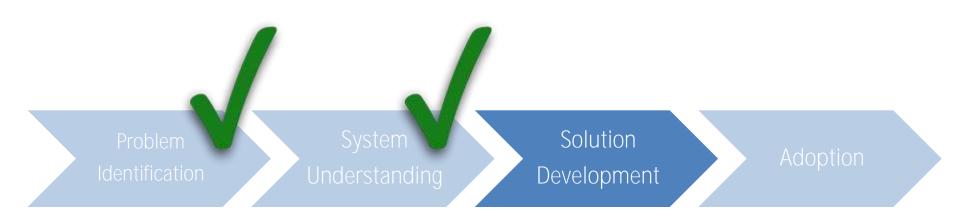
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- 2. Tee Interval
- 3. Cycle Time



Success on LPGA Tour

Round Times	Tee Interval/Pace Policy			Change
	10	11	11*	
Average	4:54	4:49	4:40	0:14
Average Longest	5:12	5:04	4:54	0:18
Longest	5:35	5:24	5:13	0:22

Process



USGA Recommendations



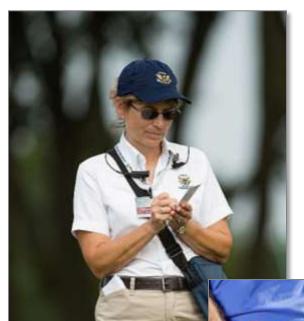
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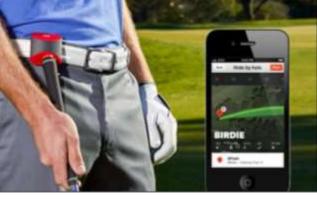
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- 4. Tee-time intervals must balance realistic cycle times for your golf course and your golfers, and they must be controlled.

Data Collection





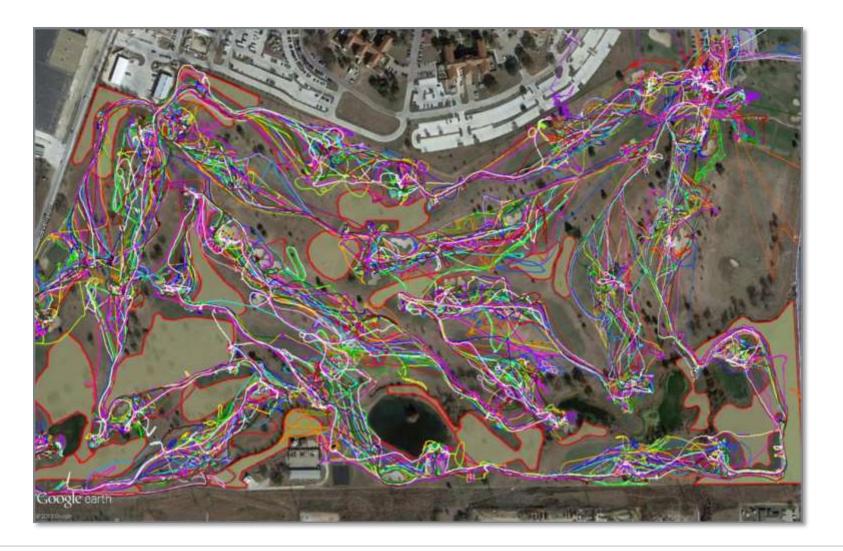




Ways to Measure Pace



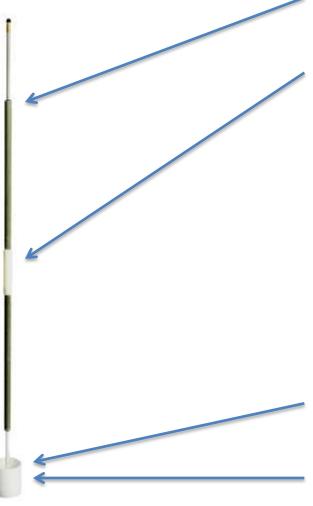
GPS Loggers



Flagstick Tracking Tool



The Flagstick



Radio Antenna

Processing and Communications Unit

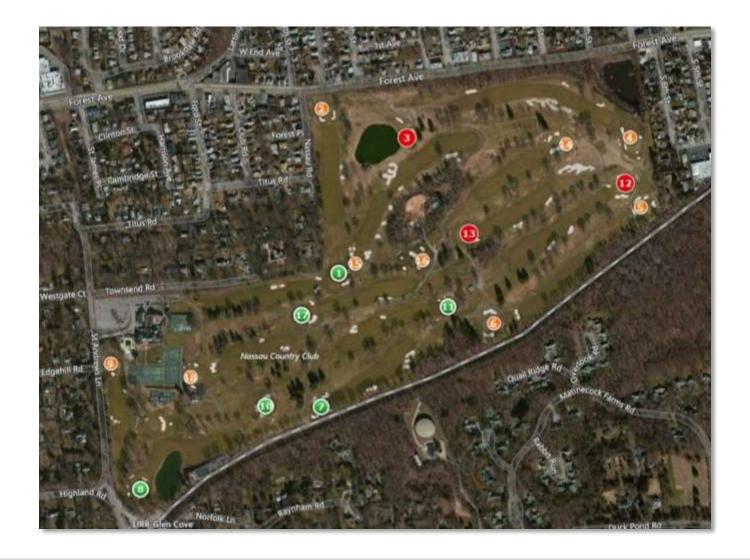
- Mesh radio
- GPS receiver
- Central processor
- LEDs
- Hall switch (multi-function)
- Battery/charging option

Ferrule Sensing Unit

Hole Liner with Magnet

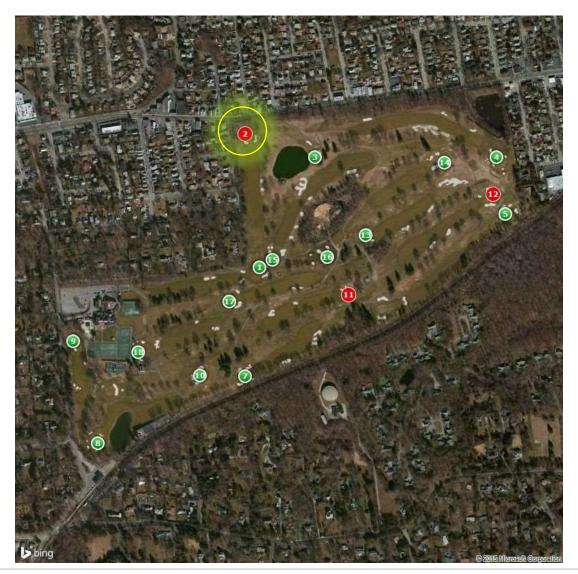
Key Operational Points

- Doesn't affect play
- Rugged
- Long battery life (28 days)
- Simple, wireless charging rack
- GPS (any flagstick in any hole)
- User interface allows easy view of all holes
- Ability to send alerts

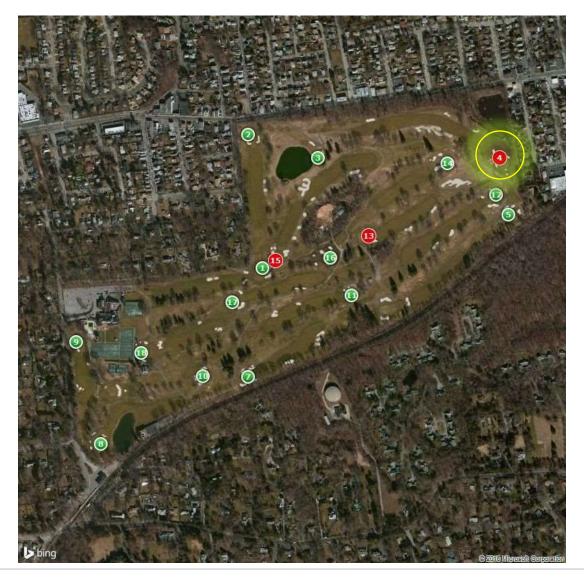




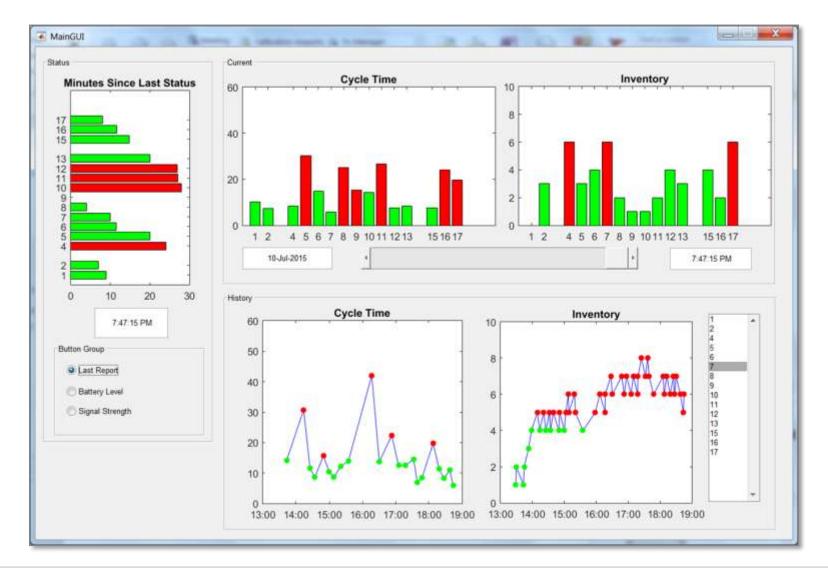












2016 Plan: Beta Testing

Competitive Play

- USGA championships
- SRGAs
- AJGA
- Symetra Tour

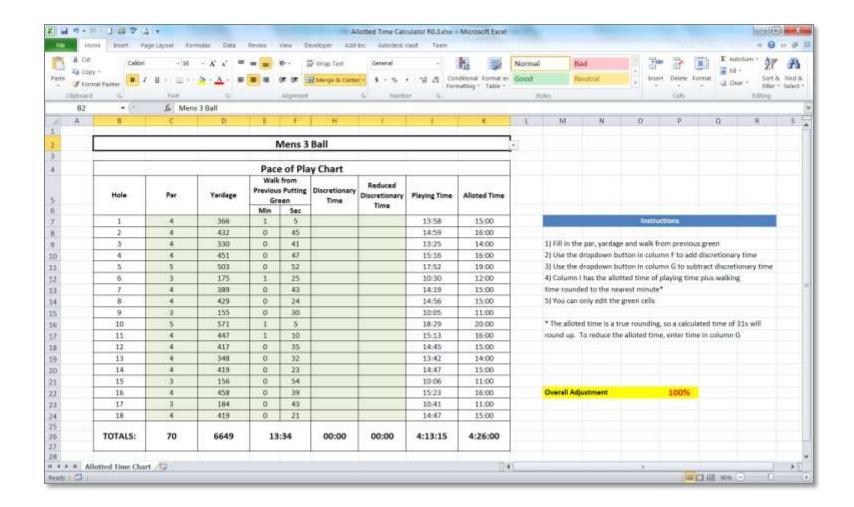
Recreational Play

- Multi-course operators
- Public facilities
- Private clubs
- Course diagnosis
- Operations: tracking

Feedback

- Setup procedure
- Hardware
 - Durability
 - Battery life
 - Repeaters
- User interface
- Communication
 - Topography
 - Distance
- Price models
 - o Purchase
 - b Lease

Pace Calculator



Process

