



- Course Routing
 - 1979 design David Gill.
 - Very popular public facility.
- Existing Yardage
 - Par 68.
 - Back Tee 5,401 yards.
 - Middle Tee 5,018 yards.
 - Forward Tee 4,650 yards.
- Golf Course Bunkering
 - Had 106 sand bunkers.
 - Original bunkers, 36 years old.
 - Poor drainage.
 - Sand build up and encroachment.
 - Expensive to maintain.
- Issues to Consider
 - Clubhouse flow.
 - Morning/afternoon sun.





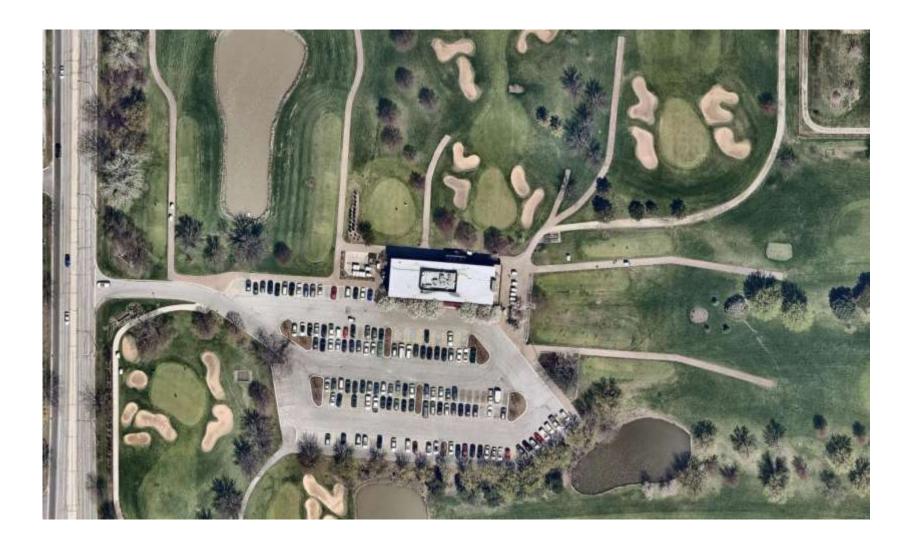


Design Opportunities

- Rebuild Bunkers
 - Reduce number of bunkers.
 - Create maintenance friendly design.
 - Improve drainage.
- Golf Course Yardage
 - Keep Back Tee and Middle Tee yardages close to existing yardage.
 - No land available to lengthen golf course.
 - Shorten Forward Tee.
 - Create Family Tee.
 - Shortening Forward Tee and creating new Family Tee provides more options.
 - Allow new golfers, women, juniors, and seniors opportunity to reach green in regulation.
 - Less shots should help with pace of play and golf course flow.
 - Reduce the frustration to many new golfers by allowing them to play the course the way it is meant to be played.

Design Opportunities

- Golf Course Routing
 - Flip the routing so 3 holes return to clubhouse on the front nine.
 - Adjust the new 7-9 holes by reversing the direction of play.
 - Create an exciting eighteenth hole.
 - Took into account morning and afternoon sun.
- Clubhouse Area
 - New routing of cart paths and cart staging area.
 - Created safer circulation patterns.
 - Open up area for more outdoor seating for revenue opportunities.





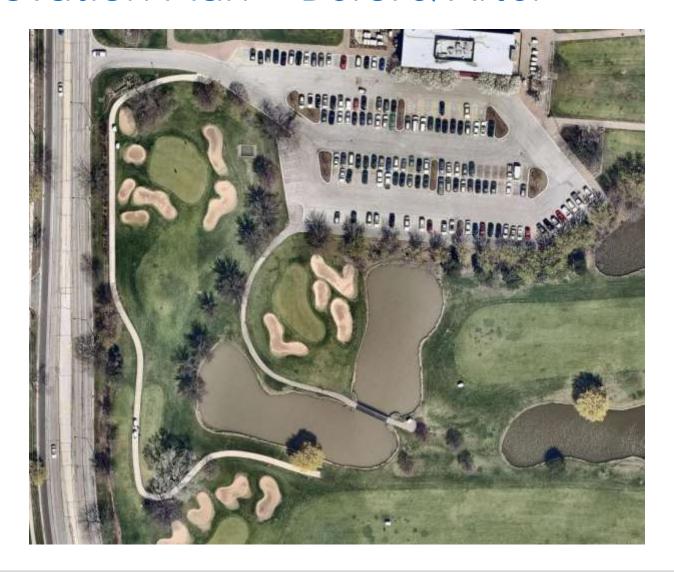
- Rebuild Bunkers
 - Reduce number from 106 to 37 sand bunkers.
 - Improve playability of the golf course.
 - Create maintenance friendly design.
- Golf Course Yardage
 - Kept Back Tee and Middle Tee yardages close to existing yardage.
 - Created shorter Forward Tee at 4,094 yards and new Family Tee at 2,075 yards.
 - New tees will provide more options for new and novice golfers.
 - Family tee with par 4 yardages between 150 and 180 yards.
 - Make the golf course fun and bring golfers back.

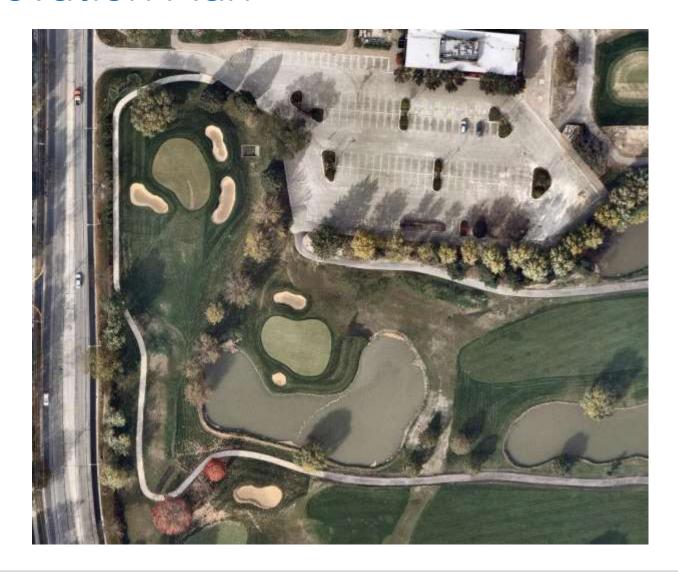
- Golf Course Routing
 - Reversing the nines will allow golfers the opportunity to play 3, 6, 9, or 18 holes.
 - Adjusted the new 7-9 holes by reversing the direction.
 - Created a new, exciting eighteenth hole.





Renovation Plan - Before/After





- We wanted to achieve certain goals in completing this Master Plan. They included:
 - Improved sand bunkers.
 - Reduction in number of bunkers.
 - New bunker style to eliminate sand wash.
 - Including wall-to-wall cart paths for access.
 - Using new grass varieties for better maintenance.
 - Newer bentgrass on greens for reduction in chemicals.
 - Low mow bluegrasses to reduce mowing frequency.
 - New "Holiday Blend" bluegrass that grows to 3 inches.

- How is maintenance impacted?
 - Better Bentgrass variety on greens
 - Improve consistency without lowering height of cut.
 - Golfers are very happy if our green speed Moderate. 9'-10' on the Stimpmeter.
 - Use of less chemicals on greens. Reduce wait time for golfers.
- How can the three or six hole loop impact maintenance?
 - With 4 starting tees near the clubhouse we can start golfers on various tees.
 - Spread out wear and tear on the course.
 - More golfers but less number of holes played.











Implementing a 3 or 6 Hole Round

- With over 40,000 rounds of golf played, why try something different?
 - Combat that idea that golf takes too long and is too expensive.
 - Fill underutilized tee times.
 - Increase the opportunity to develop new players.
 - Give Junior golfers the chance to learn on fewer holes before they get bored or frustrated.
 - Provide different opportunities for golfers to get out on the course.
 - Increase revenue and rounds at Arlington Lakes.

Implementing a 3 or 6 Hole Round

- When and How to implement the plan.
 - We know this will take a learning curve in picking the right times.
 - Maybe we want limit these times to when an 18-hole round cannot be filled.
 - With that thought, perhaps these times may work best.
 - Weekdays until 8am.
 - Weekdays from 11am-1pm for the lunch crowd.
 - Weekday evenings after 5:30pm
 - Weekends after 3pm.



Marketing the 3 or 6 Hole Round

- Target markets for implementation.
 - Junior golfers learn the game in short segments.
 - Parents drop off the kids at swim lessons and play 6 holes.
 - Work professionals come out during lunchtime for a quick 3 holes of golf.
 - Family enjoy dinner and 3 holes for some quality time.



Marketing the 3 or 6 Hole Round

- How do we get the word out?
- Marketing slogans for letting golfers know the options.
 - "3, 6, or 9? You've got the time for a fun round at Arlington Lakes."
 - "Looking for a quick fix? You can play 3 or 6 at Arlington Lakes."
- Marketing to the lunch crowd
 - "Play 3 or 6 at your lunch break and get a free sandwich for the road.

Your boss will never know."

- Promote family time.
 - "Play 3 or 6 holes with your family using our new Family Tees. Less time at a lower price."
 - "Quality family time at it's finest...Play 3 or 6 holes at Arlington Lakes."



